



## PSS Systems' Atlas Suite Adopted by More Global 100 and Fortune 500 Companies

Company announces new Atlas LCC customers, follow on module purchases by existing customers extend legal holds to strategic retention management

**Mountain View, CA – November 5, 2007** – PSS Systems, the pioneer of the legal holds and retention management industry, today announced new Atlas LCC customers in the chemical, oil and gas, pharmaceutical, high tech, and insurance industries. It also announced that a number of Atlas LCC customers have now adopted Atlas ERM to complement consistent, reliable legal holds practices through Atlas LCC with better retention management processes. These customer wins and follow on module purchases from the install base extend the companies market share leadership and affirm its position as the solution of choice for the Fortune 500.

“Atlas LCC a comprehensive workflow solution that helps companies effectively and efficiently manage legal hold and collection processes,” said Cathy Muir senior counsel at Sprint. “Atlas ERM enables companies to revitalize their retention practices across disparate data sources in concert with meeting legal hold obligations. It’s a smart solution for addressing legal obligations, reducing risk and reducing cost.”

Although many companies are reticent to publicly disclose their litigation readiness strategies, adoption of Atlas has accelerated across the Global 100 and deeply into the Fortune 500 making it the de facto standard for legal holds and retention management.

“The CGOC Forum, of which PSS Systems is a founding member, has done significant work in advancing the legal holds and retention practices of corporations,” says Vivian Tero, senior research analyst for Compliance Infrastructure, IDC. “PSS Systems Atlas Suite, which is designed to enable corporations to implement and automate legally defensible retention and legal holds operations, has achieved significant customer uptake and enjoys real customer loyalty.”

Because legal holds trump any disposal of information, companies can’t reliably practice retention management without an efficient, robust legal holds process. Without retention practices and legal holds in place, information accumulates extremely rapidly in today’s environment. This dynamic creates a spiral effect where more information leads to more cost, more data on legal hold, and escalating legal and IT costs. Many companies are finding their routine data management and IT processes seriously disrupted by the increased focus on legal holds and discovery – and many legal executives are feeling new pressure to provide more precision and predictability on what must be kept and what is eligible for disposal.

“A robust, reliable holds process is an absolute pre-requisite for retention practices and a closed loop between holds and disposal is essential. Atlas LCC is the acknowledged solution leader for legal holds and collections, which is best demonstrated by customers that are now able to move forward with strategic retention management with Atlas ERM to further reduce information volume, costs and risks,” said Deidre Paknad, president and CEO of PSS Systems. “Our domain expertise and depth – which comes from years of customer experience, the CGOC, Sedona

Conference and Georgetown E-Discovery Institute engagement – translate into more complete solutions and greater economic returns to customers. Our new customer additions and follow on module purchases from our install base demonstrate this Atlas advantage.”

### **About PSS Systems**

PSS Systems started the legal holds and retention management software revolution in the early 2000s by envisioning the looming change in corporate legal requirements; its Atlas software suite reduces cost, burden, and risk for the world's leading financial services, pharmaceutical, oil and gas, telecommunications, technology, and consumer products companies. Atlas LCC streamlines the legal holds and collection processes end to end, while Atlas ERM enables corporate retention programs across disparate business units, information sources, and systems. With tens of thousands of legal holds, collections and retention schedules under Atlas management, few companies have more domain expertise than PSS Systems. PSS Systems continues to lead the industry through unparalleled innovation and the CGOC, which it founded in January 2004, as a practitioners community on retention and preservation. PSS Systems is headquartered in Mountain View, California, with offices throughout the United States including New York, Los Angeles, Chicago, and Houston. For more information visit <http://www.pss-systems.com>.

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